

the **PLATFORM**

News and Information for Terex AWP Team Members and Their Families

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GENIE® SX-180 BOOM FIT FOR FERRIS WHEEL

*GENIE ENGINEERS
MENTOR LOCAL
STUDENTS*

*INTERNATIONAL
WOMEN'S DAY
CELEBRATION*



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THE PLATFORM

News and Information for Terex AWP
Team Members and Their Families

Editor-in-Chief

Melinda Zimmerman-Smith
awp.theplatform@terex.com

Design/Production

Sean Heckel

Proofing Staff

Kristin Johnson
Ray Bagnoche
Human Resources
Simona Martini
Qunli Wu



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CAPITALIZING ON OPPORTUNITIES



The great Hall of Fame football coach Vince Lombardi used to famously say: "Luck is where preparation meets opportunity." For almost 50 years, Genie has capitalized on the opportunities that the markets have presented to us. Today is no different. Opportunity is what we are currently seeing in markets like North America, South America and EMEAR (Europe, Middle East, Africa, Russia). A strong energy market in North

America as well as a better than expected economy in Europe have presented AWP with excellent growth opportunities. We also have seen that in markets like MEXCAC (Mexico, Caribbean) and Latin America there are large opportunities in mining, automotive, energy, infrastructure and industrial growth, just to name a few. This type of market diversity gives Genie a unique opportunity...to be lucky GOOD in 2014!

By 2050 the world's population is expected to expand to nine billion people. Our population today is seven billion people. That growth will come mostly from emerging economies, such as China and India. The population migration from rural areas to cities is also expected to continue. In 2010 for the first time in history, over 50 percent of the world's population lived in cities. By 2050, that number is expected to reach 70 percent. Increasing urban populations creates the need for housing, bridges, infrastructure and investments. Through our people, products, services and solutions we can capitalize on our customers' needs while helping them succeed in their local markets.

What Are We Doing Differently?

While competing in diverse markets we have begun to diversify our product offerings as well. At this year's Rental Show, Genie introduced D2R (Direct To Rental). Through this program Genie customers can buy a Terex® TLB840 backhoe or Terex® BT3870 and BT4792 boom trucks direct from Genie.

D2R provides one-stop shopping as well as the same "Genie buying experience." By purchasing these products from AWP, customers also buy their parts direct from Genie. Customer service and support, warranty issues and billing all come direct from Genie. The objective is to sell and grow these Terex® products through the Genie rental and distribution channel. D2R also signals to our customers the strength of having a parent company like Terex supporting Genie. More quality product offerings = more profitability for our customers.

Are We Off to a Good Start?

YOU BET! At the Rental Show this year, we emphasized our new "Taking You Higher" tagline by introducing to the North American market the first 180' boom and the first 15,000 pound forklift.

At CONEXPO in Las Vegas we teamed up with the entire Terex family to show the world the depth and breadth of products that ONE TEREX provides. Our current AWP sales exceed where we were at this time in 2013. A very good sign considering that the Midwest and North East are still thawing out from a brutal winter.

What's Happening With Our Customers?

Our customer base never sits still. Our independent customers continue to look for opportunities in markets to expand. Independent expansion is a great opportunity for us to sell new products. Another opportunity for us to sell new products is when independent customers replace their aged fleets. As older fleets become too expensive to maintain this becomes an opportunity for new Genie sales.

Our large consolidator customers are on the move as well. Recently Volvo Rents sold their rental equipment business to a private equity company called the Platinum Group. With that acquisition Volvo is now called Blue Line Equipment. Hertz Equipment is for sale. H&E Equipment, Sunstate Equipment and Sunbelt Equipment are all expanding their foot print by either acquisition or green starts. United Rentals continues to buy companies and is looking at expansion opportunities outside of the United States and Canada.

On top of all of this movement the market trend is to rent equipment vs. acquire or buy equipment. All of this means very positive signs for the future growth and health of our AWP business.

The opportunity to capitalize now...is here! As Lombardi said: "The only place success comes before work is in the dictionary." Here's to a successful 2014!

Remember: Sales sells the first...Service sells the next...Quality sells the rest.

Tom Saxelby
Vice President,
Sales, Americas



MATT'S CORNER – WHY THE FOCUS ON TBS?



One of the major components of our strategy is the “Advanced Deployment of TBS Principles.” I have extracted that row from our strategy document below and want to explain why we view TBS as fundamental to our plan. Our adoption of lean at Genie has always been a source of pride and we believe a competitive advantage. During the last downturn we were forced into survival mode, our lean progress stagnated and a large portion of our TBS trained Team Members left the company.

Advance Deployment of TBS Principles		Daily Management System	Improvement Planning	Develop our People
		Deploy enterprise wide Leader Standard Work.	Documented improvement plan for every group.	Development plan for every Team Member.

Fortunately, times are much better now and we are about one year into a deliberate effort to expand and maintain our TBS deployment. Some of the questions that my team asked ourselves were “Why do we slide backwards?” “Why was our TBS knowledge base so fragile?” and “How do we build an operating system that will last?” The light bulb went off for us during a study mission about one year ago to a company named Autoliv in Ogden, Utah. The answer was a bit humbling because it pointed back to management discipline, clear and documented standards, process discipline and a commitment to training. We realized that our strong “can do” attitude at Genie needs to be balanced with planning, checking and acting.

Why the Focus on Autoliv?

Since our first visit to Autoliv, we have sent over 150 senior leaders, managers, supervisors and others to complete a three-day study of their very developed lean management system. The reason we have decided to put such an emphasis on Autoliv is because their approach to lean is a focus on creating, training, auditing and 5S'ing standards. They dedicate time at all levels of the organization to simplifying, organizing, sustaining and auditing their standards. We do not want to copy the Autoliv system, but we do want to learn from it and establish the management discipline to improve key standards. I'm very confident in Genie's ability to accomplish this and I expect everyone to be involved. Autoliv offers a very unique training opportunity which has helped us re-invigorate and improve our lean vision.

How Do You Get Started?

We jump started the organization with recent training and study missions. The result has been a great surge of support and enthusiasm but many people are unsure where to start.

Each team or work cell has different customers, processes and challenges that need to be understood. My encouragement is to start now, start small and focus on the very basic processes you are responsible for.

Recommended Sequence



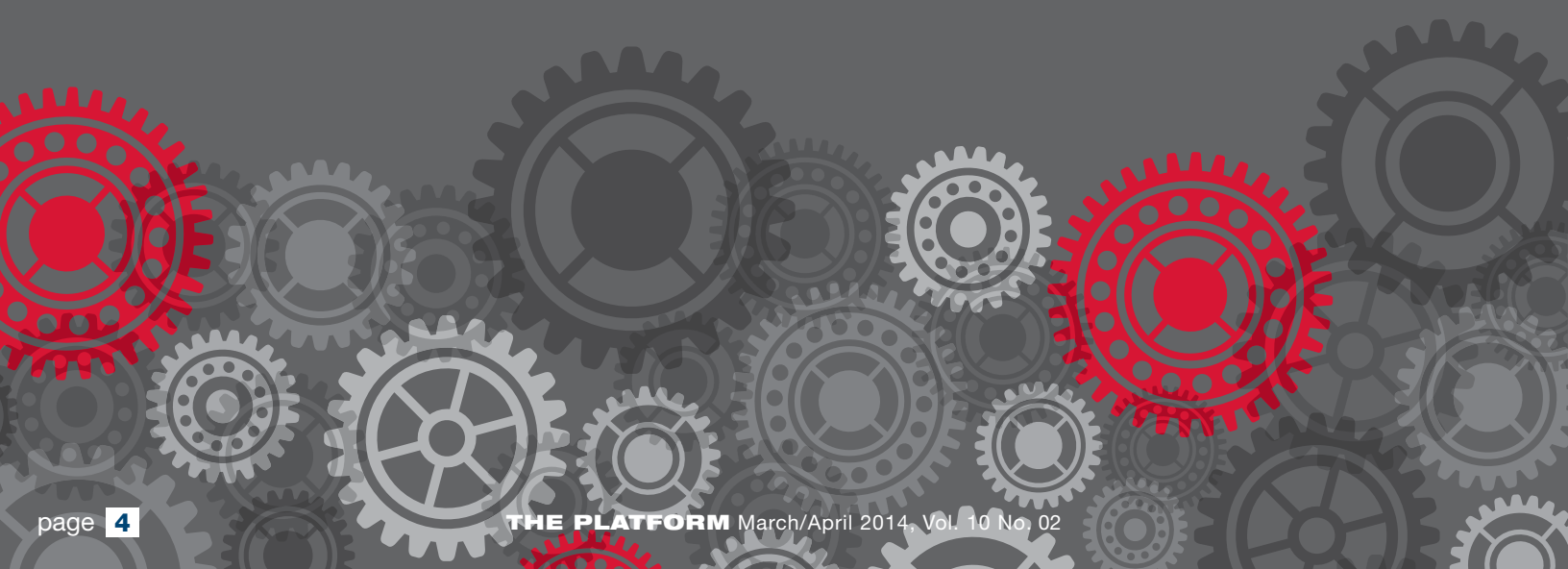
I would also encourage everyone to stabilize your processes first, then improve. You need a stable foundation before you can make sustainable improvements in the Big 5: Safety, Quality, Cost, Delivery and Morale.

Why Should We Go After Greatness In Lean?

I want us to go after greatness in lean because it's how we can win and achieve our five year vision of becoming the largest, most profitable, most sought and admired aerial work platform manufacturing company. I believe that lean is the single system that improves the Big 5. For Team Members, it creates learning opportunities, career opportunities and shows we value their creativity. For our customers, it will help us deliver the highest quality products and services on time. And for our competition, it will create a gap that they cannot figure out how to close!

I want to thank all of you for the energy you bring to improving. I hope this article helps you understand “why” it's so important.

Matt Fearon

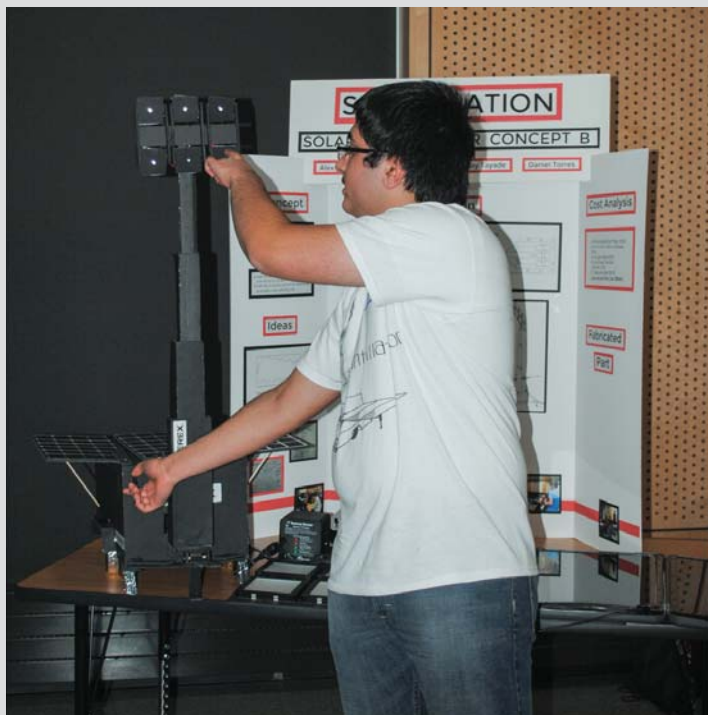


GENIE ENGINEERS MENTOR LOCAL STUDENTS ON SOLAR LIGHT TOWER PROJECT

Starting last September, Genie engineers Wendy Espe, Rob Nardelli, Ben Gossett and Yu-ting Hsieh, co-led by Raj Nand and Keith Seiler, began guiding 16 Redmond STEM (Science, Technology, Engineering and Mathematics) high school students through a special internship. The Genie team mentored them in a project to develop concepts for solar-powered light towers. This included planning the project, researching competitive products, and evaluating the science when engineered in new ways. They presented their results to a group of Genie Team Members including Matt Fearon and Terex CEO Ron DeFeo as well as parents, faculty and fellow students at the school on Wednesday, March 12.



For the six month study, the students were divided into four groups who each were given a specification for a solar light tower that could operate in different geographies under different conditions. Driving hard to see what could be accomplished, each team was challenged with a specification that our customers would demand.



For example, one team was challenged with operating in Anchorage, Alaska during the winter, and being able to charge the batteries each day. After researching the physics they determined it would require 72 two-foot by three-foot solar panels to accomplish the spec. They named their team “Dark Sun” and renegotiated the spec. This is just one of the many lessons on how hard it is to meet Genie customers’ tough application requirements.

Each student team presented a finished concept for a light tower with a cardboard prototype. They each designed a part that was built by the Genie R&D team and made a working light system for their prototype.

“Our overall goal was to support technical education and to inspire enthusiasm in science and engineering for real world applications,” said Brad Allen, Vice President Marketing, Product Management and Engineering, as well as the program sponsor.

At the end of the program, the students and their parents were very engaged in manufacturing, mechanical and electrical system design, and, of course, the Genie Team!

“We don’t usually get the opportunity to work with real companies,” said Josh Ebersole, a Junior at the STEM school. “This was a real world situation and was very important in teaching me how to learn.”

“I have always loved designing things,” said STEM school Junior Brittany Quan. “This opportunity gave me a chance to see what I can do with my future. I aspire to be an engineer.”

“This was a pilot program with the Lake Washington School District and will be refined and repeated next year. Our goal was to expose a diverse group of students to the fun and challenge of designing and building construction equipment. If our plans works, some of these students will be back as college interns, then later as Genie engineers,” said Brad.

Ron DeFeo addressed the audience and commented that the day’s presentations left him feeling inspired and optimistic about the future. “There’s a lot to be hopeful for,” he said.

INSIGHTS FROM AUTOLIV STUDY MISSION

By Phil Graysmark, Vice President of Sales, EMEAR



AutoLiv is a multi-national Corporation which manufactures airbags globally for automobile OEMs. A group of us visited an AutoLiv factory based in Ogden, Utah recently to study their lean processes and to discover how we could learn from their operations in order to improve our lean processes in Genie. We learned a huge amount during the three days.

Autoliv enjoys a 40 percent market share which puts them in a position of strength in their industry but which means their customers are reluctant to allow them to increase this. As a result of this, they are constantly striving to maintain competitiveness to avoid their customers placing business with AutoLiv's competitors.

The only way that AutoLiv can maintain that competitiveness is to employ a lean manufacturing ethos in all their manufacturing and business processes. This ensures that they maintain the quality of their product, keep costs under control but also keep a motivated workforce. All their Team Members work on a day to day basis with one thing in mind – 'they save lives'.

Lessons Learned

AutoLiv was definitely a business managed in a fundamentally different way to the vast majority of companies I have visited before. The way they have built the AutoLiv Production System (APS) into their DNA over a period of a number of years is fascinating.

By their own admission the company experienced a number of operational issues between 2002 and 2007 and had one abortive attempt at introducing lean into its culture. They decided to try a second time but took a more measured approach to lean introduction, which they described as "a journey."

There were many impressive aspects of how lean has impacted their business and as an air-bag manufacturer in a highly-competitive market, they recognise that they would probably not be in business had they not accepted lean as a way of corporate life.

How They Do It

Their main principle is to expose the 'abnormal' in their processes. Once they have done this, they use high speed communication techniques (stand up meetings) to get the knowledge of those abnormalities or problems spread not

only to the plant manager within hours, but also to other parts of the business within a similar timeframe in order that they can avoid repeating the same mistakes elsewhere.

They will only concentrate on problems in their meetings; should everything be going smoothly, their meetings are very short. Each day they have a stand up meeting at cell level on the production floor. The problems identified are then communicated to middle management at a stand up meeting one hour later then rolled up to the plant manager at another stand meeting one hour after that. This way the whole of the business is aware of problems and potential problems before half through each shift. As they don't have a blame culture all Team Members seemed happy to bring problems to the table.

They have built their success on firstly stabilising the business – getting standard operating procedures in place and using a 5S approach they have made it easy to identify abnormalities. They then look for root cause and solve the problem. Their whole approach is based on standardisation which leads to them being able to improve their processes little by little. They use a method of continuous improvement (Kaizen) in order to achieve this. Each Team Member is targeted to come up with three process improvements per month and attend one workshop each quarter in order to achieve that continuous improvement. This is not a series of TIP events but small improvements suggested by Team Members using a card suggestion system which are collected every day and analysed by the team leaders. Team Members find out within 30 days (often sooner) if their suggestion is to be adopted.

The Kaizens are one of a number of team targets given to each production cell based around Safety, Quality, Cost, Delivery and Morale. Should they achieve those targets, they get three hours paid leave extra a month. This was a major focus for the Team Members on the factory floor.

Everyone on the team was treated with respect and everyone worked to the same principles whether on the factory floor, the design engineering department tool shop or HR. They regularly move their people around to develop and widen their skillset. They almost exclusively promote from within and nearly all the managers we met had worked for the business for 10-20 years. Their training programme utilises a four-step training process which was very simple but effective. They strive for First Time Quality – Quality is built into their process. They regularly check new product launches after product launch to ensure continuing quality. Quality is not a separate function within their business.

They audit each other's cells on a daily basis to ensure all SOPs are being used and adhered to. They question their own standards twice per week at a supervisory and then management level to maintain quality standards in the factory. All Team members seemed comfortable with this process as ultimately it helped them achieve their goals.

One of the most impactful areas of the visit was how energetic and enthusiastic the leadership team was for the lean methodology. They really buy into the fundamental principles and that is the driver of the business rather than a focus on financials. The fact that they have an APS leader as part of the senior leadership team was a great example of how it is part of their everyday working life. They have considerable resources dedicated to helping Team Members to act in a lean manner. They accept that the leaders are teachers and only by teaching can you achieve higher standards. They use a mentoring process and one-to-one meetings to achieve this.

The most important part of maintaining the culture was the fact that the adoption of the APS starts from the leadership of the business, that seemed essential to its success. The use of their policy deployment document was similar to ours but they ensured everyone in the business could see the strategy of the company at all times. Their use of visual management tools was stunning (and slightly overwhelming). They had easily accessible graphs/charts at all points inside the factory. All Team Members could access all data necessary to know how the factory was performing and could easily understand the strategy and direction the business was heading.

Conclusion

I see no reason why we should not throw ourselves into this wholeheartedly. I realise it will take time to pervade into the whole Genie business, but what do we have to lose? As someone a lot cleverer than me once said – “the longest journey begins with the first step.”



NEW 180-FOOT GENIE BOOM IS A CAPITAL IDEA FOR CONTRACTOR ERECTING OBSERVATION WHEEL

Cianbro Construction prides itself on handling projects that are a bit out of the ordinary. In the past, the company has done everything from construction of floating offshore wind turbines, to installation of 230 miles of electrical transmission lines, to the replacement of thrusters on a massive oil drilling ship. So it should come as no surprise that, when the search was on for a contractor to erect an Observation Wheel near our nation's capital, Cianbro was at the head of the list. But the logistical challenges for the project — its construction at the end of a long and narrow pier, for example — taxed even Cianbro's impressive specialized-equipment inventory. To get the access and reach they needed for several facets of the job, the company turned to Genie which had just introduced its SX-180 boom lift with 180 feet of reach. Armed with that newfound capability, the project is proceeding on pace and, despite some early weather-related challenges, the attraction should be open in time for Memorial Day 2014.

Wheel With a View

The idea of an observation wheel as a tourist draw dates back to 1893 when the first wheel, designed and built by George Ferris, Jr., wowed attendees at the Chicago World's Fair. Since that time, the scale and sophistication of observation wheels has steadily grown, with landmark structures in London ("The London Eye"), China ("Star of Nanchang"), and Singapore ("Singapore Flyer"), as well as the soon-to-open 550-foot tall "High Roller" in Las Vegas. At 175 feet, the "Capital Wheel," as the structure Cianbro is erecting is known, will boast some of the most iconic vantage points imaginable, offering views of the White House, Capitol building, National Mall and Arlington

National Cemetery. Its location, in National Harbor, a 300-acre multi-use waterfront development in Prince George's County, Maryland just south of Washington, D.C., is a large part of the reason Cianbro is heading up the project, according to Aric Dreher, the company's project manager.

"Working between 2006 and 2008, we performed all of the marine construction — the piers, the floating docks, and so on — on National Harbor," he says. "That was the first time we worked with the Peterson Companies, the project owner, and it went really well. Based on their knowledge of what we could do and the equipment we could bring to bear, when the Capital Wheel job came around, we were the first ones they called. Today, we are the general contractor as well as the construction manager and we couldn't be happier with the way things are going."

From the Base Up

Work on the Capital Wheel started with the installation of a 150-ton steel grid base structure. Fabricated by Cianbro at its Baltimore yard, the individual components for the base were sent by barge to the Potomac River site. While that ultimately proved to be the best method for transporting such material, there was a point when the decision to do so looked sketchy at best, says Dreher.

"Shortly after kicking off the project in January, we had everything for the base loaded onto the barges and ready to go," he says. "We were only waiting for a few beams to arrive from the galvanizer. But right after we loaded them, the temperatures plummeted, the Chesapeake Bay froze over, and the Coast Guard put shipping



restrictions in place. It was three weeks before we were allowed to transport again which threw a wrench in the schedule. But as soon as the weather broke, we were moving and have been attacking the schedule aggressively ever since.”

With construction of the base completed, the structure’s tower legs were erected, followed by installation of other ride components such as the axle, spokes, ring beams and lights. That pre-determined construction sequence — and being located at the end of a 600-foot pier — essentially dictated the manner in which the balance of the project could proceed. While the actual height of the tower legs and components to be assembled there could, in a normal setting, be reached using one of Cianbro’s existing standard-sized booms, access was another matter entirely, says Dreher.

“If we were putting this up on land under normal circumstances, we’d have no issues accessing the axle and spoke connections with a standard 85 foot boom lift,” he says. “But, because we are on a pier and had to first install the base steel structure, we were left with only two spots from which a boom could operate in order to have access to both sides of the wheel. And on one of those sides we are set back more than 85 feet and need to reach 90 feet into the air over the top and in between the tower legs— far more than a conventional piece of equipment could achieve.”

Bring on “The Monster Lift”

Cianbro’s timing could not have been better as Genie was just debuting its SX-180, which is the highest reaching self-propelled boom in its product lineup. Working through Cianbro Equipment Group, a separate group of the company, a rental agreement was struck and one of the first units off the line was delivered to the National Harbor site. Its impact on the job was felt immediately.

“The Genie boom, which we call ‘The Monster Lift,’ has nicely filled that gap between what our 135-foot lift can and can’t reach,” Dreher says. “It was instrumental in the assembly of the tower legs themselves, but one of the most crucial areas of the construction involves setting the wheel’s ‘spokes’ into the hub or axle. The SX-180 allows us to get up and over the tower legs and then reach in to the axle area to do each connection.”



That process is aided considerably through use of the unit’s 10 foot rotating jib. Dreher says the jib and work platform are ideally sized for their needs and the articulation feature has been invaluable for maneuvering into position.

“It’s a level of accuracy and efficiency we never could have gotten with a man basket and, again, a fixed boom lift is by far the safest way to do a job like this. According to our operators, the hydraulics are extremely smooth and synchronized, making work — even at that height — a breeze. My superintendent described us as having “The Cadillac of Lifts” and I’m inclined to agree with him. It is an impressive machine.”

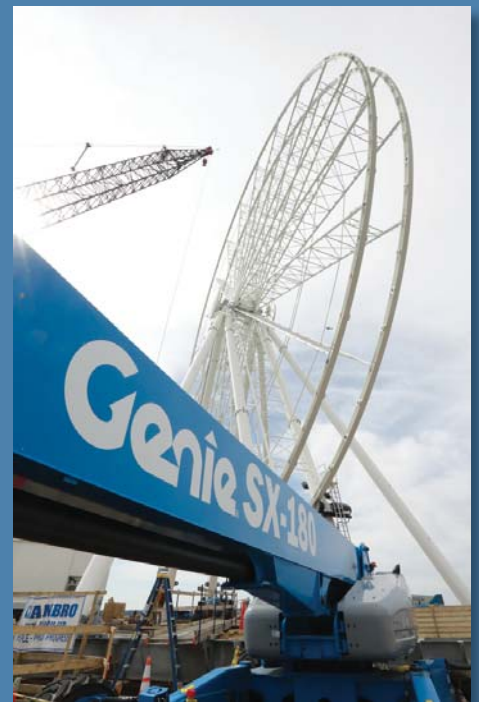
Nice Recovery

Mostly to deal with weather-related delays, the schedule to erect the Capital Wheel has been very aggressive as the Cianbro team meets every challenge and every milestone on the project. Dreher says their team work and planning coupled with the performance of equipment like the Genie SX-180, has helped get them back — and keep them — on track.

“As a company we tend to go after the complex and challenging projects; the ones that most other companies avoid,” he says. “So we knew we were the firm best-suited to tackle such a unique, high-profile job. To do that, we put together an impressive fleet of specialty equipment, but even we occasionally have to look elsewhere for help. Having the SX-180 wasn’t just a benefit; in my opinion, it was a real game changer.”

Despite all the unique work Cianbro has done over the years, Dreher says there is something very special about the Capital Wheel project, given its location and the national prominence it is sure to acquire.

“It is definitely great for Cianbro to be a part of this team,” he says. “All of us, from management to the craftsmen, are proud to have been a part of this unique project; it’s literally a once-in-a-lifetime opportunity. A lot of our people are from the Baltimore/D.C. area and will probably bring their families here at some point. How cool will it be to say you played a role in building the Capital Wheel? Very cool, I’d say.”



TEREX AWP CELEBRATES INTERNATIONAL WOMEN’S DAY

March 8 is recognized globally as International Women’s Day (IWD). This celebratory day was first observed in 1911 and is now an official holiday in over 25 countries including China (for women only) and Russia. Annually on March 8, thousands of events are held throughout the world to inspire women and celebrate achievements.

The United Nations chose “Inspiring Change” as this year’s theme, which is right in line with Terex’s commitment to advance, attract and retain women throughout our organization.

The day was celebrated in many ways throughout Terex AWP. Here is a brief summary of events:

In Redmond, Wash.

About 100 women gathered for a buffet breakfast at the Company’s headquarters. The breakfast attendees were also treated to a talk by guest speaker Linsey Rubenstein, Director of Strategy, Operations and Assessments for The Boeing Company.



Linsey has held various leadership positions in strategy, operations, manufacturing, product development, engineering and supply chain for Boeing’s commercial airplanes, shared services and technology organizations. She spoke to the group about the importance of being the CEO of your own career, offering yourself up for projects, having courage, and improving every day. She said not to be complacent with the status quo, to constantly think about how to make your job better, and how to make improvements for the end customer.

Terex AWP President Matt Fearon and Vice President of Human Resources Sridhar Sukumaran joined the event and answered questions the women brought forth, such as maternity leave concerns and daycare for children. Terex CEO Ron DeFeo and Terex Senior Vice President Kevin Barr also addressed the group with words of inspiration.

In Umbertide, Italy

The women in Umbertide decided to celebrate IWD by raising money for a local mother whose little girl, Noemi, suffers from Rett Syndrome, a neurodevelopmental disorder that almost exclusively affects females.



They wished to continue supporting Noemi, something they had begun last Christmas when they actually met Noemi and her mother during a presentation at their official Christmas Party. They decided that for IWD, they would bag “Pink Lady” apples and sell them during a break specifically allocated at the end of the day. That way everybody was not only aware that it was IWD but actively took part and was involved.

In Changzhou, China

To celebrate IWD, Terex Changzhou organized a special learning session at lunchtime for all of the female Team Members. They focused on women’s career development and work life balance. More than 30 women attended as well as Clint Weber, Terex AWP General Manager for the Changzhou facility.



The session was designed to share experiences and tips for career development followed by a question and answer session. Clint, Sr. HR manager Helen Liu, Production Control Manager Phoenix Yuan, Quality Manager Cathy Tang and Terex China Finance VP Angel Tian shared some insightful views and their learning experiences.

During the question and answer session they focused on questions such as how Terex senior leaders manage their work-life balance and what made them successful. This helped the Changzhou female Team Members understand more about career development.

The event showed the Team Members how much Terex cares about them and definitely will support and grow them.

In Roosendaal, the Netherlands

The EDC celebrated IWD on March 6 by organizing lunch in their PDI center. With a great amount of support from human resources, the group had a lovely high tea lunch, and enjoyed different types of delicatessen sandwiches. There was also a speech about the history of IWD.



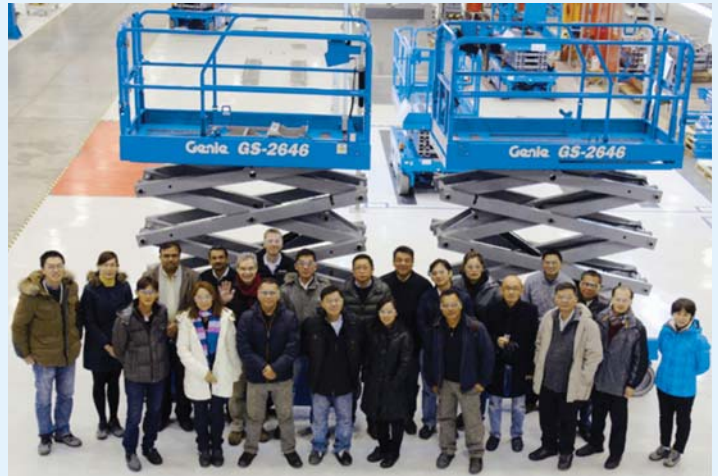
CHANGZHOU TAKES BIG STEP FORWARD THROUGH CUSTOMER VISITS

On January 16, five different customers from four different countries in the South East Asia and India region visited the Changzhou, China facility. This visit was part of a big step for Changzhou in becoming the primary supplier of Genie® equipment for all of Asia Pacific.

This visit included a presentation, hands-on product demonstrations and a plant tour. We discussed all the benefits of purchasing equipment from the Changzhou facility and the customers were pleased with what they saw and heard.

Since their visit, the Changzhou facility received an order from our largest customer in Thailand and we anticipate even more.

It is exciting to see the Company's globalization efforts being realized and how it is benefiting our customers.



WHERE IN THE WORLD...?



High tea anyone? This Genie® boom helps to maintain the historic Empress Hotel in **Victoria B.C.** Submitted by Leo Pashkovskiy, Terex AWP, Moses Lake



Two Genie® aviation scissors at the ready to assist a Boeing Dreamliner. Submitted by Galen Wickstrom, Terex AWP, Outside Sales

If you would like to submit a photo for the *Where in the World...* section, simply email your original high-resolution photos (min. 300 dpi, .jpg or .tif format) with any Terex AWP equipment and a brief description to awp.theplatform@terex.com.

Please remember to turn off the time stamp on the camera.

Thank you and keep snapping!



Here is Genie® scissor helps out during this year's Tucson Rodeo Parade. Submitted by Lisa Edwards, Terex AWP, Redmond

NAME THE YEAR!

We'll provide you key milestones at Terex AWP and in the world. Submit your guess of the year using the contact information below. Don't forget to include your name and work location with your submission for your chance to win a prize!

Simply said, this was quite a year in history. So much happened with Tiananmen Square protests and the end of the Cold War. Meanwhile, at Genie, it was the year of the Z-45/22. This included the launch of the Z45/22 GP, the Z45/22 D, the Z45/22 RT and the Z-45/22 RT D.

Did you know? The Z-45 boom once powered Disneyland's dragon in the lake during the Fantasmic! nighttime show.

Feb 14th		The first of 24 satellites of the Global Positioning System are placed into orbit
Mar 24th		Worst US oil spill, Exxon's Valdez spills 11.3 million gallons off Alaska
Mar 26th		First free elections in USSR; 190 million votes cast. Boris Yeltsin wins
Mar 29th		I.M. Pei's pyramidal entrance to the Louvre opens in Paris
Apr 21st		Thousands of Chinese crowd into Beijing's Tiananmen Square cheering students demanding greater political freedom
May 9th		Vice President Quayle says in a United Negro College Fund speech: "What a waste it is to lose one's mind" instead of "a mind is terrible thing to waste."
Oct 17th		Earthquake in San Francisco (6.9) cancels third game of World Series, kills 67
Dec 3rd		Soviet President Mikhail Gorbachev and US President George Bush, Senior, declare the Cold War over

Last issue's winner:

Natalie Tan
Senior Lean Workshop Leader
Redmond Wash Facility

